

ACCELERATOR #7

WIN THE INTERVIEW





SUSAN O'BRIEN VICE-PRESIDENT AND SENIOR WEALTH ADVISOR - BMO NESBITT BURNS

"When I am hiring team members, of course they have to compliment the skills of the other team members, including myself, and so I am looking for that combination of analytical skills, they need the knowledge, the training, the expertise, but I am also looking for the people skills as well. Because you can have all the knowledge you want, but if you can't communicate to somebody then it's worthless. So communication skills need to be very strong, as well as analytical skills."



PHOEBE KIM SENIOR PRIVATE BANKER - TD WEALTH PRIVATE CLIENT GROUP

"I think job interview is the time that you can actually highlight what you have accomplished. It's like, you know, like, there is tons of marketing a career comes up or a product, and you need to think about how am I going to sell myself and make sure that they understand me? What I have accomplished? Job interview is not about just answering the questions. It's the time you can actually prove that, this what I have done, and I did a great job and this is the proof."

