<Date>  
<Full name of client>  
<Title if applicable>  
<Full address>

**Re: “Your Advisor” Has Received One of the Investment Industry’s   
Highest Professional Distinctions**

Dear <First Name Last Name>:

I am pleased to let you know that your financial advisor, <full name and proper title>, has recently been named a Fellow of the Canadian Securities Institute (FCSI®).

The FCSI® is one of the investment industry’s most prestigious professional distinctions. It is reserved solely for an elite group of experienced financial services professionals who meet the highest standards for advanced education, ethical conduct, industry experience and peer endorsement.

To attain the FCSI®, <first name> had to do more than demonstrate exceptional competence in technical knowledge and principled professional behaviour. As a condition of receiving and maintaining the FCSI®, <he/she> must commit <himself/herself> formally to continuing to make an annual leadership contribution to the investment industry. This reflects a unique level of maturity, capability and integrity.

We hope this recognition is also meaningful to you. It signifies you are working with an exemplary investment professional whose affirmation as a Fellow by top-tier colleagues and the Canadian Securities Institute is granted to only the best of the best.

If you have any questions about what being named an FCSI® indicates or how it was earned, please contact <first name> directly and/or visit the website at: fcsi.ca/public.html.

Sincerely,

<Full Name>  
<Title>  
CC: <FCSI® holder full name and proper title>